



Review Article

# From Broad Theoretic Postulating to Precision Communication – A Contemporary Narrative Review of Cancer Communication

R. Vinayak Padmanabhan<sup>1</sup> , V. Srinivasan<sup>1</sup>

<sup>1</sup>Department of Radiation Oncology, Government Arignar Anna Memorial Cancer Hospital, Centre of Excellence for Cancer Diseases, Kanchipuram, Tamil Nadu, India.

## ABSTRACT

This narrative review explores emerging strategies in precision cancer communication, with a focus on tailoring interactions to meet the complex needs of diverse patient populations. The purpose of this review is to highlight how theoretical frameworks and established communication protocols can be adapted to enhance patient-centred care in oncology, especially during the delivery of difficult news and discussions around prognostic awareness. Sources for this review were drawn from key journals and major databases in the fields of oncology, communication studies and digital health. The literature was selectively reviewed to identify influential models, communication protocols and empirical studies that address both verbal and non-verbal aspects of patient care. By integrating classical frameworks such as the health belief model, narrative communication theory and the extended parallel process model, along with established structured protocols, this review examines how communication still lacks individualisation to align with patient values and psychosocial context. While advances in cancer biology and treatment continue to evolve, effective communication between clinicians and patients remains a persistent challenge. Existing protocols have provided a structured approach to breaking bad news and managing sensitive conversations, yet they often overlook the subtleties of non-verbal communication and the individual emotional needs of patients. This shortfall is particularly evident among vulnerable groups. Emerging digital health tools and clinical decision support systems show promise in augmenting traditional communication methods, though they have yet to fully replicate the connection that human interaction offers. Limitations of this review include its narrative nature, which may not encompass the full scope of available evidence, and the rapid evolution of digital health interventions that may outpace current literature.

**Keywords:** Cancer communication, Health literacy, Patient-centred care, Precision communication, Theoretical frameworks

## CONTEXT, RATIONALE AND LACUNAE

Difficult communication is a skill with few masters. Striking a balance between factual accuracy and empathy is easier discussed than practised. Clinicians face the challenge of directing a patient through inevitable trauma, tough decisions and multidimensional distress.<sup>[1]</sup>

We know cancer biology and grief processing more deeply than ever before. Theoretically, such progress must translate to better outcomes. Oncologic communication gaps, whether it be interdepartmental confusion or insufficiency in training, heighten patient distress.<sup>[2]</sup> The National Cancer Institute states 'Effective Cancer Communication is a clinical and public health priority.'<sup>[3]</sup> Acknowledging the deficit is a step toward correction. This review explores emerging prospects in precise cancer communication,

challenging broad-averaged frameworks that overlook individual needs.

Hippocrates (circa 460-377 BC) mentions cancer with reference to the Καρκίνοϋς, the beast of Hera subdued by Heracles in his second labour at Lerna-the crab being a metaphor for the vigour of a vascular breast tumour.<sup>[4]</sup> After two millennia, cancer still plagues humanity.

Engel ponders the need of the human mind to deny reality, instinctively denying death.<sup>[5]</sup> Identifying grief as a disease despite the initial scepticism with the argument - 'Nobody ever dies of grief' marks progress in psycho-oncology. Death does have dominion over the cancer patient, a hanging sword of Damocles, if to quote Cicero.<sup>[6,7]</sup> Physician practices in disclosing information have changed substantially since the 1960s, as documented by Novack *et al.*<sup>[8]</sup>

\*Corresponding author: R. Vinayak Padmanabhan, Department of Radiation Oncology, Government Arignar Anna Memorial Cancer Hospital, Centre of Excellence for Cancer Diseases, Kanchipuram, Tamil Nadu, India. vinayakpadmanabhan@gmail.com

Received: 05 June 2025 Accepted: 09 July 2025 EPub Ahead of Print: 31 July 2025 Published: 10 February 2026 DOI: 10.25259/IJPC\_197\_2025

This is an open-access article distributed under the terms of the Creative Commons Attribution-Non Commercial-Share Alike 4.0 License, which allows others to remix, transform, and build upon the work non-commercially, as long as the author is credited and the new creations are licensed under the identical terms.

©2026 Published by Scientific Scholar on behalf of Indian Journal of Palliative Care

## THEORETICAL FRAMEWORKS IN COMMUNICATION

Rosenstock's health belief model (HBM) explains health-related behaviours on the basis of perceived susceptibility, severity, benefits, barriers, cues to action and self-efficacy.<sup>[9,10]</sup> It plays a role in determining needs and causes of a patient, up to predicting acceptance of advanced modalities, and actionable cues to facilitate informed decision making.<sup>[11]</sup> Fear-based messaging posited by the extended parallel process model triggers defensive avoidance.<sup>[12]</sup> Popova advocate effective mitigation of fear through practical action plans.<sup>[13]</sup> Anecdotal evidence and storytelling with the Narrative theory, as Hinyard demonstrated, with need-based therapy, have the appeal that rote theory fails. According to Kreuter, narrative can 'overcome resistance... and provide surrogate social connections.'<sup>[14]</sup> Integrating multiple communication models is essential for an oncologist to optimise patient interaction in precision medicine.

Established protocols such as SPIKES, BREAKS and ABCDE help structure the emotionally charged terrain of critical illness discussions.<sup>[15,16]</sup> However, adherence to protocols remains inconsistent. Many oncologists, despite expertise in cancer care, find themselves undertrained in difficult conversations.<sup>[17,18]</sup> Lack of formalised training in non-verbal cues—eye contact, tone modulation, strategic silences and body language—these subtle elements play pivotal roles in patient perception and trust.

Training on SPIKES with validation through the breaking bad news attitudes scale can guide assessment and reinforcement.<sup>[19]</sup>

A well-articulated treatment plan may extend survival, but a well-communicated one fosters dignity, autonomy and acceptance.

## NAVIGATING ACROSS THE ONCOLOGIC CONTINUUM

Across the trajectory of diagnosis to treatment to post-treatment care, from survivorship on one end and end-of-life care on another, infinite variations in communication are required.

Navigating ambiguity and building rapport make the pre-diagnosis phase tolerable. Establishing trust, providing clear explanations and setting achievable and acceptable expectations form this phase.

No protocol can be effective in the absence of emotional intelligence and clinical judgment. After diagnosis, falling into the trap of information overloading, or 'info-dumping,' is easy. Cancer information overload causes avoidance due to excessive available information.<sup>[20]</sup> Many confusing, overwhelming options, or a single autonomy-negating decision - both extremes fail to contextualise informed decision-making. Acknowledging the middle ground- the 'Goldilocks communication' finds use.<sup>[21]</sup>

Post-treatment, there is a spiral of relief and fear. Post-Treatment Communication must aim at alleviating anxiety and reinforcing Follow-up. Recurrence Risk must be interpreted with context so as to not insinuate fear, but also to not dismiss symptoms as being insignificant.<sup>[22]</sup> Dismissal of symptoms harms trust; validating lived experience is vital.<sup>[23]</sup> Transitioning to survivorship brings its own challenges. Hope is difficult to earn and even more to sustain.<sup>[24]</sup> Rehabilitation and surveillance help reintegrate the patient into normalcy in this phase.<sup>[25]</sup> Beyond the medical part, the patient must be brought to find meaning in life, in relationships, and in addressing existential anxiety.

Palliation and end-of-life care are the other end of this spectrum. Palliative communication often follows futile curative efforts. Now the focus shifts again-blunt answers may devastate ("You are at the last stage- nothing more can be done."), and euphemisms obscure reality ("You may not benefit from a treatment that can cure your disease- maybe we can consider comfort care?").<sup>[26]</sup> To make decisions between hospice care and hospital care, addressing fear of death, spiritual preparation amid cultural values, all coalesce into a scaffold hard to articulate.<sup>[27]</sup> To be detached from the devastations while being attached to understanding is crucial for the oncologist.

## CANCER COMMUNICATION THROUGH PROGNOSTIC AWARENESS

Applebaum defines prognostic awareness as 'awareness of a terminal prognosis or shortened life expectancy in the setting of advanced cancer.'<sup>[28]</sup> Assessing illness understanding helps cultivate realistic expectations. Communication goals are tailored to stabilise expectations and hopes, as with the pendulum model.<sup>[29]</sup> To identify receptivity, ambivalence and resistance on a case-to-case basis and deliver prognostic information can modify responses. Safe early exploration of options can model this rhetoric-this time is a luxury that can modify the course to a hopeful one. With adequate prognostic awareness, aggressiveness of treatment was reported to be reduced, adapting to patient goals and integrated care.<sup>[29,30]</sup> In new incurable cases, prognostic awareness may worsen quality of life despite improving realism.<sup>[31]</sup>

## PRECISION COMMUNICATION

To tell someone of news, be it good or bad, involves nuance and rhetoric. Oncologists have been documented to be better equipped to deliver such news.<sup>[32]</sup>

LGBTQ+ patients often need alternatives to prevalent heteronormative communication. Inclusive language and tailored strategies may suit such populations better.<sup>[33]</sup> Including the biological next of kin rather than the significant other/partner has undertones of discrimination. Providing personalised treatment takes priority over perceived notions.<sup>[33,34]</sup> Building trust and avoiding disrespect are cornerstones.<sup>[35]</sup>

Adolescent and young-adult oncology requires separate focus. Developing identity and body-image during these ages is a significant modulator in perception of communication, and hence perceptions of autonomy, individuality and independence warrant tailored frameworks.<sup>[36]</sup> Their psychosocial needs differ, and survivorship is an important aspect to address in this population.<sup>[37,38]</sup> Coping trends, family dynamics and peer support reflect a desire for connection over practicality.<sup>[39]</sup> Practical needs such as fertility, sexuality counselling and promoting normalcy also need to be addressed.<sup>[40]</sup>

Decision making in people living with HIV/AIDS (PLHA) populations has certain difficulties. Despite reduced stigma in urban circles, drug–drug interactions and poor interdepartmental communication remain barriers.<sup>[41]</sup> There is a considerable lack in health literacy among PLHA populations as to HIV-associated malignancies, while low-income countries struggle with achieving literacy, American studies show that ~20% of care providers were reluctant to discuss treatment adverse effects.<sup>[42,43]</sup>

Ethnic/religious minorities often face poorer communication, shorter consultations and perceived lack of intelligence.<sup>[44]</sup> Guided communication in religious minorities with the Giger and Davidhizar Assessment model for Transcultural assessment may provide frameworks for culturally diverse populations.<sup>[45]</sup> Inclusion of diverse populations in clinical trial data may help, as advocated by the American Society of Clinical Oncology–Association of Community Cancer Centers recommendations for equity, diversity and inclusion in cancer clinical trials.<sup>[46]</sup> Societal communication strategies require strengthening in indigenous populations, and protocols with one-size-fits-all approaches may be discarded.<sup>[47]</sup>

## EVOLVING APPROACHES AND DIGITAL INNOVATIONS

Increasing amounts of tasks are being relegated to computing systems. Clinical decision support systems (CDSSs) are reshaping existing paradigms. Personalisation is more plausible with the advent of such modalities.<sup>[48]</sup> CDSSs are primarily designed to serve as decision-optimisers rather than decision makers. Integrating apps into cancer care is elusive owing to evidential insufficiency and data privacy concerns. The alienation of the treating physician from the patient is where digital modalities find their niche. Although modern machinations might be useful in outcome-driven patient care, it begs the question - ‘Are we becoming worse at communicating?’

## FUTURE DIRECTIONS, IMPLICATIONS AND RECOMMENDATIONS

Patient’s preference for artificial intelligence responses should be a clarion call for medical education reform. Oncologists must cultivate communication competencies that transcend barriers and honour the patient’s deeply personal narrative. Technological innovation and holistic care unite at this

junction, leading us to identify the art of communication as the major cornerstone of the oncologist’s arsenal - a double-edged sword. Diverse patient simulation models may be employed to train oncology trainees. Communication quality assessment must be done with validated tools and feedback reinforcement.

## CONCLUSION

Communication demands nuance. While the landscape of cancer care evolves, the core remains unchanged—delivering difficult truths with clarity, empathy and respect for individual needs.

We advocate shifting from broad-stroke frameworks in cancer communication to a tailored, patient-centred approach.

In an era of personalised care and precision medicine, why not precision oncological communication? Future directions should focus on integrating communication training as a core competency in oncology education. Standardised curricula employing verbal, non-verbal and cultural training with diversification are essential. Furthermore, incorporating real-time feedback systems to assess and refine physician–patient interactions could improve trust, adherence to treatment and overall patient experience. Compassionate, individualised patient care and accessible healthcare rely on precision communication.

**Ethical approval:** Institutional Review Board approval is not required.

**Declaration of patient consent:** Patient’s consent not required as there are no patients in this study.

**Financial support and sponsorship:** Nil.

**Conflicts of interest:** There are no conflicts of interest.

**Use of artificial intelligence (AI)-assisted technology for manuscript preparation:** The authors confirm that there was no use of artificial intelligence (AI)-assisted technology for assisting in the writing or editing of the manuscript and no images were manipulated using AI.

## REFERENCES

1. Puchalski CM. Spirituality in the cancer trajectory. *Ann Oncol* 2012;23: 49-55.
2. Fallowfield L, Jenkins V. Effective Communication skills are the key to good cancer care. *Eur J Cancer* 1999;35:1592-7.
3. Cancer Risk Communication: What We Know and What We Need to Learn. December 10-11, 1998, 1998. *J Natl Cancer Inst Monogr* 1999;25:1-185.
4. Papavramidou N, Papavramidis T, Demetriou T. Ancient Greek and Greco-Roman methods in modern surgical treatment of cancer. *Ann Surg Oncol* 2010;17:665-7.
5. Engel GL. Is Grief a Disease? A challenge for medical research. *Psychosom Med* 1961;23:18-22.
6. Oken D. What to tell cancer patients. A study of medical attitudes. *JAMA* 1961;175:1120-8.
7. Cicero MT; 2012. Available from: <https://web.archive.org/web/20120807084722/https://www.utexas.edu:80/depts/classics/documents/cic.html> [Last accessed on 2025 Mar 07].
8. Novack DH, Plumer R, Smith RL, Ochitill H, Morrow GR, Bennett JM. Changes in physicians’ attitudes toward telling the cancer patient. *JAMA* 1979;241:897-900.
9. Rosenstock IM, Strecher VJ, Becker MH. Social learning theory and the health belief model. *Health Educ Q* 1988;15:175-83.

10. Alyafei A, Easton-Carr R. The Health Belief Model of Behavior Change. In: StatPearls. Treasure Island, FL: StatPearls Publishing; 2025. Available from: <https://www.ncbi.nlm.nih.gov/books/nbk606120> [Last accessed on 2024 May 19].
11. Champion VL, Skinner CS. The Health Belief Model. In: Health Behavior and Health Education: Theory, Research, and Practice. 4<sup>th</sup> ed. San Francisco, CA, US: Jossey-Bass; 2008. p. 45-65.
12. Witte K. Putting the fear back into fear appeals: The extended parallel process model. *Commun Monogr* 1992;59:329-49.
13. Popova L. The extended parallel process model: Illuminating the gaps in research. *Health Educ Behav* 2012;39:455-73.
14. Kreuter MW, Green MC, Cappella JN, Slater MD, Wise ME, Storey D, *et al*. Narrative communication in cancer prevention and control: A framework to guide research and application. *Ann Behav Med* 2007;33:221-35.
15. Baile WF, Buckman R, Lenzi R, Globler G, Beale EA, Kudelka AP. SPIKES-A six-step protocol for delivering bad news: Application to the patient with cancer. *Oncologist* 2000;5:302-11.
16. Narayanan V, Bista B, Koshy C. 'BREAKS' protocol for breaking bad news. *Indian J Palliat Care* 2010;16:61-5.
17. Prabhu R, Sharran SS, Shenoy P, Chatra L, Veena KM, Shetty P. Awareness and practice of "spikes" Protocol among post-graduate residents in delivering bad news - A cross-sectional study. *J Indian Acad Oral Med Radiol* 2023;35:351.
18. Al Kindi R, Al Mamari H, Al Salmani A, Al Hadhrami R, Al Zaabi A. Sharing unpleasant health information with patients: A baseline study exploring physician attitudes, practices and adherence to the SPIKES protocol at a tertiary hospital in Muscat, Oman. *Sultan Qaboos Univ Med J* 2024;24:345-53.
19. Dos Santos KL, Gremigni P, Casu G, Zaia V, Montagna E. Development and validation of the breaking bad news attitudes scale. *BMC Med Educ* 2021;21:196.
20. Lillie H, Katz RA, Carcioppolo N, Giorgi EA, Jensen JD. Cancer information overload across time: Evidence from two longitudinal studies. *Health Commun* 2023;38:1878-86.
21. Beattie JM. Advanced Heart Failure, communication and the goldilocks principle. *Curr Opin Support Palliat Care* 2015;9:1-4.
22. Step MM, Ray EB. Patient perceptions of oncologist-patient communication about prognosis: Changes from initial diagnosis to cancer recurrence. *Health Commun* 2011;26:48-58.
23. Andersen BL, Shapiro CL, Farrar WB, Crespino T, Wells-DiGregorio S. Psychological responses to cancer recurrence. *Cancer* 2005;104:1540-7.
24. Surviving Cancer. Hope as a Strategy. Available from: <https://med.stanford.edu/survivingcancer/cancers-existential-questions/hope-as-a-strategy.html> [Last accessed on 2025 Apr 30].
25. Smith KC, Klassen AC, Coa KI, Hannum SM. The salience of cancer and the "survivor" identity for people who have completed acute cancer treatment: A qualitative study. *J Cancer Surviv Res Pract* 2016;10:457-66.
26. Barriers to End-of-Life Care: NICE Review. National Guideline Centre (UK); 2019. Available from: <https://www.ncbi.nlm.nih.gov/books/NBK558767> [Last accessed on 2025 Apr 30].
27. Honeycutt PJ, Bickel D. Getting comfortable with death. *Palliative Care Begins At Home. Mo Med* 2014;111:174-9.
28. Applebaum AJ, Buda K, Kryza-Lacombe M, Buthorn JB, Walker R, Shaffer KM, *et al*. Prognostic awareness and communication preferences among caregivers of patients with malignant glioma. *Psychooncology* 2018;27:817-23.
29. Jackson VA, Jacobsen J, Greer JA, Pirl WF, Temel JS, Back AL. The cultivation of prognostic awareness through the provision of early palliative care in the ambulatory setting: A communication guide. *J Palliat Med* 2013;16:894-900.
30. Chen CH, Chen JS, Wen FH, Chang WC, Chou WC, Hsieh CH, *et al*. An individualized, interactive intervention promotes terminally ill cancer patients' prognostic awareness and reduces cardiopulmonary resuscitation received in the last month of life: Secondary analysis of a randomized clinical trial. *J Pain Symptom Manage* 2019;57:705-14.e7.
31. Nipp RD, Greer JA, El-Jawahri A, Moran SM, Traeger L, Jacobs JM, *et al*. Coping and prognostic awareness in patients with advanced cancer. *J Clin Oncol* 2017;35:2551-7.
32. Ruiz Sancho E, Pérez Nieto MÁ, Román FJ, León Mateos L, Sánchez Escamilla F, Enrech Francés S, *et al*. Differences in the communication of cancer diagnoses by different health professionals and the impact of oncologist communication on patients' emotions. *Cancers (Basel)* 2024;16:2444.
33. Rosa WE, McDarby M, Buller H, Ferrell BR. Communicating with lgbtq+ persons at end of life: A case-based analysis of interdisciplinary palliative clinician perspectives. *Psychooncology* 2023;32:1895-904.
34. Russell AM, Galvin KM, Harper MM, Clayman ML. A comparison of heterosexual and LGBTQ cancer survivors' outlooks on relationships, family building, possible infertility, and patient-doctor fertility risk communication. *J Cancer Surviv Res Pract* 2016;10:935-42.
35. Jackson S, Patel S, Parker K. Cancer disparities among sexual and gender minority populations. *J Natl Med Assoc* 2023;115 2 Suppl: S32-7.
36. Zebrack B, Isaacson S. Psychosocial care of adolescent and young adult patients with cancer and survivors. *J Clin Oncol* 2012;30:1221-6.
37. Janssen SH, Van der Graaf WT, Van der Meer DJ, Manten-Horst E, Husson O. Adolescent and young adult (aya) cancer survivorship practices: An overview. *Cancers* 2021;13:4847.
38. Berkman AM, Betts AC, Beauchemin M, Parsons SK, Freyer DR, Roth ME. Survivorship after adolescent and young adult cancer: Models of care, disparities, and opportunities. *J Natl Cancer Inst* 2024;116:1417-28.
39. Bender JL, Puri N, Salih S, D'Agostino NM, Tsimicalis A, Howard AF, *et al*. Peer support needs and preferences for digital peer navigation among adolescent and young adults with cancer: A Canadian cross-sectional survey. *Curr Oncol Tor Ont* 2022;29:1163-75.
40. D'Agostino NM, Penney A, Zebrack B. Providing developmentally appropriate psychosocial care to adolescent and young adult cancer survivors. *Cancer* 2011;117 10 Suppl:2329-34.
41. Khouri A, Stephens MJ, Young J, Galyean P, Knettel BA, Cherenack EM, *et al*. Cancer treatment decision-making for people living with hiv: physician-reported barriers, facilitators, and recommendations. *J Acquir Immune Defic Syndr* 2023;94:482-9.
42. Adebamowo CA, Casper C, Bhatia K, Mbulaiteye SM, Sasco AJ, Phipps W, *et al*. Challenges in the detection, prevention, and treatment of HIV-associated malignancies in low- and middle-income countries in Africa. *J Acquir Immune Defic Syndr* 2014;67:S17-26.
43. Suneja G, Boyer M, Yehia BR, Shiels MS, Engels EA, Bekelman JE, *et al*. Cancer treatment in patients with HIV infection and Non-AIDS-defining cancers: A survey of US oncologists. *J Oncol Pract* 2015;11:e380-7.
44. Guimond E, Getachew B, Nolan TS, Sheffield-Abdullah KM, Conklin JL, Hirschev R. Communication between black patients with cancer and their oncology clinicians: Exploring factors that influence outcome disparities. *Oncol Nurs Forum* 2022;49:509-24.
45. Giger JN, Davidhizar R. The giger and davidhizar transcultural assessment model. *J Transcult Nurs* 2002;13:185-8, discussion 200-1.
46. Oyer RA, Hurley P, Boehmer L, Bruinooge SS, Levit K, Barrett N, *et al*. Increasing racial and ethnic diversity in cancer clinical trials: An American society of clinical oncology and association of community cancer centers joint research statement. *J Clin Oncol* 2022;40:2163-71.
47. Suresh M, Ratnamala V, Zonunsanga R, Malsawmdawngliana, Nachimuthu SK. Assessing cancer communication and identifying prospective health interventions among the ethnic mizo population. *Clin Epidemiol Glob Health* 2023;23:101383.
48. Jacobs F, D'Amico S, Zazzetti E, Gaudio M, Benvenuti C, Saltalamacchia G, *et al*. Digital innovations in breast cancer care. *Digit Health* 2024;10. doi:10.1177/20552076241288821

**How to cite this article:** Padmanabhan R, Srinivasan V. From Broad Theoretic Postulating to Precision Communication – A Contemporary Narrative Review of Cancer Communication. *Indian J Palliat Care.* 2026;32:22-5. doi: 10.25259/IJPC\_197\_2025